



# WEEKLY MARKET INFORMATION REPORT - FOR THE WEEK ENDING THURSDAY AUGUST 8, 2024

The following information is collected from various sources and disseminated by Beef Farmers of Ontario.

### ONTARIO DIRECT TO PACKER RAILGRADE CATTLE TRADE

Prices are on a carcass weight basis before grade and weight discounts:

A Grade Steers 420.00-425.00 A Grade Heifers 420.00-425.00

# ONTARIO LIVE CATTLE TRADE

| <b>~</b> · · · · · · · · · · · · · · · · · · · | 1 11 1              |                      |                      |
|--|---------------------|----------------------|----------------------|
| ( )ntario aliction                             | cales this week sa  | SIM MAIGHTAN SWARS   | to nrice ranges for  |
| Ontailo auction                                | Sales tills week so | avv vveigiiteu aveia | ge price ranges for: |

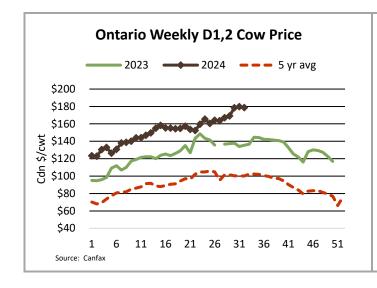
| FED CATTLE                             | Volume | Price Range   | Average | Тор    | Last Week Avg |
|--|--------|---------------|---------|--------|---------------|
| Large Frame Steers +1250               | 162    | 249.59-268.23 | 260.48  | 277.00 | 251.02        |
| Medium Frame Steers +1250              | 94     | 240.53-261.24 | 250.73  | 300.00 | 250.32        |
| Large & Medium Frame Steers +1250      | 253    | 242.46-267.15 | 257.53  | 300.00 | 251.03        |
| Large Frame Heifers +1000              | 120    | 238.37-264.67 | 255.18  | 278.00 | 251.58        |
| Medium Frame Heifers +1000             | 165    | 238.66-258.18 | 248.91  | 275.50 | 251.37        |
| Large & Medium Frame Heifers +1000     | 285    | 238.61-261.50 | 250.62  | 278.00 | 251.71        |
| Fed steers, Dairy & Dairy Cross +1250  | 49     | 211.09-231.56 | 220.63  | 240.00 | 221.06        |
| Fed heifers, Dairy & Dairy Cross +1000 | 107    | 193.34-231.66 | 215.85  | 245.99 | 213.94        |
| Cows - All Weights                     | 1285   | 132.52-196.76 | 165.24  | 315.19 | 163.17        |
| Bulls - All Weights                    | 74     | 192.94-226.05 | 210.27  | 253.50 | 202.98        |

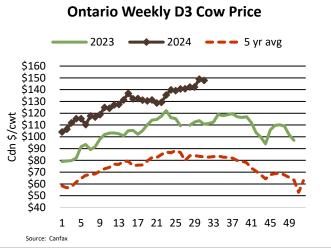
| STOCKERS - Larg | e and | Medium | Frame |
|-----------------|-------|--------|-------|
|                 |       | _      |       |

| STEERS  | Volume | Price Range   | Average | Тор    | Last Week Avg |
|---------|--------|---------------|---------|--------|---------------|
| 1000+   | 397    | 301.32-336.93 | 318.10  | 340.50 | 322.80        |
| 900-999 | 209    | 324.50-354.24 | 338.69  | 363.00 | 341.61        |
| 800-899 | 95     | 320.69-368.73 | 349.57  | 402.50 | 349.61        |
| 700-799 | 75     | 362.11-406.66 | 384.70  | 456.00 | 362.47        |
| 600-699 | 137    | 388.38-462.05 | 426.91  | 490.00 | 399.87        |
| 500-599 | 103    | 388.82-488.39 | 447.61  | 555.00 | 434.92        |
| 400-499 | 75     | 406.97-527.20 | 476.82  | 580.00 | 460.19        |
| -399    | 40     | 424.87-606.88 | 526.12  | 980.00 | 688.07        |

# STOCKERS - Large and Medium Frame

| HEIFERS | Volume | Price Range   | Average | Тор    | Last Week Avg |
|---------|--------|---------------|---------|--------|---------------|
| +900    | 207    | 285.60-327.90 | 305.87  | 337.50 | 295.13        |
| 800-899 | 56     | 269.19-323.36 | 309.43  | 340.00 | 318.24        |
| 700-799 | 104    | 305.65-353.84 | 331.05  | 379.99 | 313.52        |
| 600-699 | 145    | 321.28-395.27 | 364.62  | 430.00 | 361.14        |
| 500-599 | 115    | 363.75-437.86 | 399.17  | 490.00 | 371.88        |
| 400-499 | 51     | 313.13-424.15 | 377.21  | 461.00 | 414.91        |
| 300-399 | 18     | 372.36-410.69 | 392.59  | 490.00 | 389.93        |
| -299    | 9      | 611.11-619.44 | 616.67  | 800.00 | 497.50        |





At Kawartha Lakes Community Sale Barn: Aug 3, 2024-138 cows, 5 bulls, 54 veal, 16 stockers

|                             | Price Range   | Avg.   | тор     |
|-----------------------------|---------------|--------|---------|
| Cows                        | 146.00-200.00 | 166.86 | 207.50  |
| Veal Calves 600 lbs plus    | 220.00-240.00 | 222.20 | 240.00  |
| Veal Calves 125 lbs & under | 500.00-10000  | 708.57 | 1050.00 |

At Denfield Livestock Exchange Inc.: August 6, 2024 - 226 Fed Cattle, 5 Stocker, 46 Cows, 6 Veal

|  | Price Range   | Average | Гор    |
|--|---------------|---------|--------|
| Large & Medium Frame Fed Steers +1250 lbs  | 250.00-269.00 | 261.45  | 300.00 |
| Large & Medium Frame Fed Heifers +1000 lbs | 250.00-263.00 | 257.61  | 278.00 |
| Fed Heifers, Dairy & Dairy Cross +1000 lbs | 196.00-240.50 | 220.00  | 240.50 |
| Cows                                       | 155.00-215.00 | 178.62  | 220.00 |

At Aylmer Stockyards Inc.: August 7, 2024 - 17 Veal, 89 Cows, 37 Fed cattle, 33 Stockers, 2 Bulls

|  | Price Range   | Average | тор    |
|--|---------------|---------|--------|
| Fed Heifers, dairy & dairy cross 1000+ lbs | 200.00-245.99 | 228.10  | 245.99 |
| Cows                                       | 108.00-222.99 | 170.39  | 222.99 |
| Veal calves 600 lbs +                      | 225.00-287.50 | 238.20  | 287.50 |

### **ONTARIO STOCKER & FEEDER TRADE**

Stocker sale at Brussels Livestock: Aug 2, 2024 - 983 Stockers

| Steers  | Price Range   | Average | Тор    | Heifers | Price Range   | Average | Тор    |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+   | 304.00-328.00 | 316.60  | 332.00 |         |               |         |        |
| 900-999 | 327.00-344.00 | 335.65  | 356.00 | 900+    | 302.00-337.50 | 318.56  | 337.50 |
| 800-899 | 369.00-390.00 | 377.21  | 390.00 | 800-899 | 285.00-337.00 | 319.33  | 337.00 |
| 700-799 | 396.00-411.50 | 399.88  | 411.50 | 700-799 | 320.50-360.00 | 338.83  | 360.00 |
| 600-699 | 442.00-474.00 | 452.40  | 474.00 | 600-699 | 342.00-405.00 | 377.81  | 415.00 |
| 500-599 | 400.00-555.00 | 544.41  | 555.00 | 500-599 | 417.00-447.00 | 432.19  | 447.00 |
|         |               |         |        | 400-499 | 205.00-330.00 | 298.75  | 330.00 |

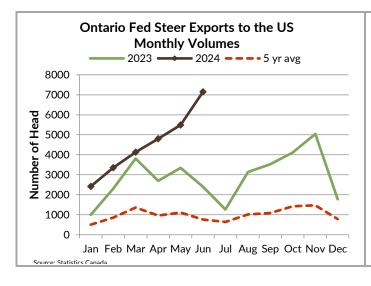
| Stocker sale at Community | Livestock Eychange   | August 6  | 2021. 70 Stockers    |  |
|---------------------------|----------------------|-----------|----------------------|--|
| Stocker sale at Community | LIVESTOCK EXCHAINSE. | AUSUST O. | . ZUZ4. / U SLUCKEIS |  |

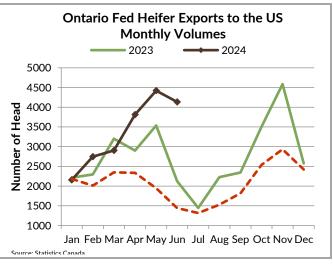
| Steers  | Price Range   | Average | Тор    | Heifers<br>600-699 | Price Range | Average | Тор |
|---------|---------------|---------|--------|--------------------|-------------|---------|-----|
| 500-599 | 364.99-492.49 | 428.69  | 492.49 |                    |             |         |     |

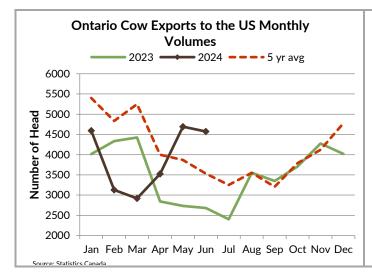
| Stocker sale a   | at Renfrew Pontiac I<br>Price Range  | Livestock: Aug<br>Average   | gust 6, 202<br>Top  | 4: 83 Stocker<br>Heifers<br>600-699  | s<br>Price Range<br>270.00-409.99   | Average<br>383.70   | Top<br>409.99                                 |
|--|--|---|---|--|---|---|---|
| 500-599  | 370.00-508.00  | 454.39  | 508.00  | 500-599<br>400-499   | 357.50-445.00<br>289.99-461.00  | 413.69<br>424.30  | 445.00<br>461.00                              |
| Stocker sale a   | at Ontario Livestock   | Exchange: A   | ug 7, 2024  | - 517 Stocke   | rs  |   |   |
| Steers   | Price Range  | Average   | Тор   | Heifers  | Price Range   | Average   | Тор   |
| 1000+<br>900-999   | 304.50-340.50<br>335.50-363.00   | 321.38<br>345.56  | 340.50<br>363.00  | 900+   |   |   |   |
| 800-899  | 323.00-376.00  | 362.07  | 376.00  | 800-899  |   |   |   |
| Stocker sale a<br>Steers<br>1000+<br>900-999<br>800-899<br>600-699<br>500-599<br>400-499 | at Ontario Livestock Price Range 255.00-290.00 280.00-359.00 295.00-365.00 382.50-475.00 415.00-480.00 385.00-580.00 | Exchange: At Average 273.18 329.92 338.24 429.62 468.33 505.56    | ug 8, 2024<br>Top<br>320.00<br>359.00<br>380.00<br>490.00<br>480.00<br>580.00 | - 300 Stocker<br>Heifers<br>900+<br>700-799<br>600-699<br>500-599<br>400-499 | Price Range<br>252.50-300.00<br>275.00-337.50<br>310.0-375.00<br>375.00-445.00<br>360.00-450.00 | Average<br>272.19<br>308.85<br>348.65<br>402.39<br>396.00 | <b>Top</b> 300.00 337.50 380.00 445.00 450.00 |
| Stocker sale a<br>Steers<br>700-799<br>600-699<br>500-599<br>400-499                     | Price Range<br>405.00-456.00<br>375.00-470.00<br>400.00-487.00<br>395.00-492.50                                      | As Inc - Aug 8<br>Average<br>430.83<br>435.27<br>446.30<br>455.71 | 7, 2024 - 34<br>Top<br>456.00<br>490.00<br>545.00<br>512.50                   | 6 Stockers Heifers 700-799 600-699 500-599 400-499                           | Price Range<br>305.00-365.00<br>330.00-405.00<br>320.00-448.00<br>330.00-397.50                 | Average<br>339.53<br>368.09<br>379.45<br>358.85           | <b>Top</b> 365.00 430.00 490.00 460.00        |

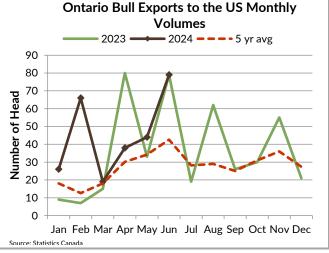
# WEEKLY LIVE CATTLE EXPORTS - ONTARIO (USDA)

|                                      | Week ending Jul 27, 2024 | Week ending Jul 20, 2024 | Year to Date |
|--------------------------------------|--------------------------|--------------------------|--------------|
| Total live slaughter cattle exported | 3,922                    | 4,708                    | 104,414      |
| through Ontario ports to the U.S.    |                          |                          |              |
| Steers & Heifers & Cows              | 3,798                    | 4,578                    | 101,162      |
| Bulls                                | 124                      | 130                      | 3,252        |









# MONTHLY LIVE CATTLE EXPORTS TO THE U.S. FROM ONTARIO (Canfax/Stats Canada)

|         | Jun 2024 | YTD 2024 | Jan 1-Jun 2023 | % change from 2023 |
|---------|----------|----------|----------------|--------------------|
| Steers  | 7,153    | 27,357   | 15,577         | 76%                |
| Heifers | 4,135    | 20,178   | 16,270         | 24%                |
| Cows    | 4,571    | 23,422   | 21,030         | 11%                |
| Bulls   | 79       | 272      | 223            | 22%                |
| Feeders | 0        | 212      | 510            | -58%               |
| Total   | 15,938   | 71,441   | 53,610         | 33%                |

## LIVE CATTLE - CANADA (AAFC/USDA)

| IMPORTS          |         | Import % change<br>from 2023 YTD |                                   |         | Export %<br>change from<br>2023 YTD |
|------------------|---------|----------------------------------|-----------------------------------|---------|-------------------------------------|
| Jan 1- May 31/20 | 024     |                                  | Jan 1- Jul 20/24                  |         |                                     |
| Pure bred        | 1,965   | -61%                             | Processing steers, heifers & cows | 312,269 | 21%                                 |
| Non-pure bred    | 120,890 | 8%                               | Feeder cattle & calves            | 91,997  | 3%                                  |
|                  |         |                                  | Bulls                             | 15,218  | -11%                                |

### FEDERALLY INSPECTED PROCESSING - Canfax/CBGA

|                    | Week Ending<br>Aug 3, 2024 | # of hd change from<br>week ago | YTD       | % Change<br>(Week Ago) | % Change<br>(Year Ago) |
|--------------------|----------------------------|---------------------------------|-----------|------------------------|------------------------|
| ONTARIO            | 10,787                     | -53                             | 270,616   | 0%                     | -18.5%                 |
| CANADA             | 57,569                     | -2,337                          | 1,764,532 | -4%                    | -4.7%                  |
| Western Processing | 45,195                     | -2,279                          | 1,444,168 | -5%                    | -1.8%                  |
| Eastern Processing | 12,374                     | -58                             | 320,364   | 0%                     | -15.9%                 |

# AVERAGE CARCASS WEIGHTS - Canfax/CBGA CANADA ONTARIO

| Week ending | Steers | Heifers | Steers | Heifers |
|-------------|--------|---------|--------|---------|
| 03-Aug-24   | 921    | 824     | 964    | 854     |
| 27-Jul-24   | 916    | 831     | 975    | 862     |
| 05-Aug-23   | 909    | 822     | 938    | 840     |

# DOMESTIC BEEF PRODUCTION - CANADA (million pounds) (Canfax/CBGA)

|         | Aug 3, 2024 | Wk ago chg | YTD     | YTD chg |
|---------|-------------|------------|---------|---------|
| Fed     | 45.1        | -3.9%      | 1,359.4 | -0.2%   |
| Non-Fed | 5.4         | -3.9%      | 201.9   | -9.5%   |
| Total   | 50.4        | -3.9%      | 1,561.3 | -1.5%   |

#### USDA ESTIMATED CATTLE PROCESSING VOLUME

Week Ending Previous Week Year Ago Aug 8, 2024

**Grand Total** 591,000 593,000 603,000

# QUEBEC ELECTRONIC AUCTION MARKET (F.O.B. THE FEEDLOT)

Price Change from Last Week

For the week ending August 8, 2024 413.00-413.50 0.62

#### ALBERTA DIRECT TRADE

Alberta's direct trade: for the week ending August 8, 2024

Steers Live- FOB N/T Rail- FOB 423.50-426.50 259.50-259.50 Heifers Live- FOB Rail- FOB 424.50-425.50

# U.S. TRADE (U.S. funds)

The U.S. cash cattle trade: for the week ending August 8, 2024

Choice and Select Steers and Heifers: Live 185.00-194.00

Rail 294.00-306.00

### U.S. BOXED BEEF CUT-OUT VALUES (U.S. funds)

Choice Select 600-900 600-900 Current Five-Day Average 314.70 298.74

# CANADIAN BEEF EXPORTS Jan 1 – Jun 30/2024 (AAFC)

|                      | Tonnes  | % chg      | vol chg |             | Tonnes  | % chg | vol chg |
|----------------------|---------|------------|---------|-------------|---------|-------|---------|
| <b>United States</b> | 185,595 | <b>7</b> % | 11,513  | Mexico      | 15,440  | -7%   | -1,211  |
| Japan                | 26,094  | 6%         | 1,549   | South Korea | 7,684   | -8%   | -711    |
| Vietnam              | 5,608   | -22%       | -1,586  | Total       | 250,456 | 4%    | 10,057  |

#### **BEEF IMPORTS - CANADA (AAFC)**

|                         | Jan 1 – Jul 27, 2024 | Last Year Same Time | % Change   |
|-------------------------|----------------------|---------------------|------------|
| United States           | 59,598               | 62,380              | -4%        |
| Australia               | 16,088               | 6,126               | 163%       |
| New Zealand             | 12,590               | 7,149               | <b>76%</b> |
| Uruguay                 | 6,414                | 7,051               | -9%        |
| Mexico                  | 7,614                | 6,840               | 11%        |
| Non-CUSMA               | 41,510               | 23,923              | 74%        |
| EU-27 (beef/veal total) | 7,435                | 5,987               | 24%        |
| Total                   | 151,249              | 119,456             | 27%        |

#### CHICAGO MERCANTILE EXCHANGE

Closing quotes on futures *today* were as follows:

| Live Cat | tle    |       | Feeder | Cattle |       | Corn |       |      |
|----------|--------|-------|--------|--------|-------|------|-------|------|
| Aug      | 184.25 | +2.20 | Aug    | 246.50 | +4.13 | Sep  | 3.766 | -2.4 |
| Oct      | 181.15 | +3.13 | Sep    | 241.60 | +4.18 | Dec  | 3.950 | -2.0 |
| Dec      | 179.60 | +2.88 | Oct    | 239.78 | +3.78 | Mar  | 4.124 | -2.0 |
| Feb      | 180.05 | +2.43 | Nov    | 238.40 | +3.43 | May  | 4.240 | -2.0 |
| Apr      | 180.58 | +1.90 | Jan    | 235.90 | +3.55 | Jul  | 4.316 | -2.4 |
| Jun      | 174.95 | +1.58 | Mar    | 236.33 | +3.63 | Sep  | 4.340 | -3.2 |

| Soybeans |          |       | Soft Red Winter Wheat |          | Canadian \$ |      |       |       |
|----------|----------|-------|-----------------------|----------|-------------|------|-------|-------|
|          | US \$/bu |       |                       | US \$/bu |             |      |       |       |
| Aug      | 10.280   | +18.2 | Sep                   | 5.424    | +5.0        | Spot | 72.76 | -0.03 |
| Sep      | 9.886    | -4.6  | Dec                   | 5.656    | +4.2        | Sep  | 72.91 | -0.01 |
| Nov      | 10.024   | -5.6  | Mar                   | 5.842    | +3.6        | Dec  | 73.08 | -0.01 |
| Jan      | 10.192   | -5.6  | May                   | 5.962    | +3.2        | Mar  | 73.22 | -0.01 |
| Mar      | 10.340   | -6.0  | Jul                   | 6.022    | +3.2        | Jun  | 73.33 | -0.01 |
| Jul      | 10.476   | -6.0  | Sep                   | 6.132    | +3.4        | Sep  | 73.44 | -0.02 |

Beef Farmers of Ontario | Phone: 519.824.0334 | Fax: 519.824.9101 | Email: markets@ontariobeef.com

### Comments for the week ending August 8 2024

Fed steers and heifers sold through auction markets this week at 541 head, were up 157 head from the previous week and 352 head larger than the same time last year. Fed steers sold from \$242.46-\$267.15/cwt averaging \$257.53, up \$6.50 cwt from the previous week's trade and \$26.61 above year ago prices. Fed heifers sold from \$238.61-\$261.50/cwt averaging \$250.62 cwt, down \$1.09 from last week but \$24.73 higher than last year. Auction markets reported after holiday Monday, fed steers and heifers sold actively at prices \$3.00-\$5.00/cwt higher on August 6th.

In Ontario, steady to stronger dressed sales this week were reported at \$420.00-425.00/cwt with delivery the week of August 19<sup>th</sup>-26<sup>th</sup>. For the week ending July 27<sup>th</sup>, Eastern Canada cattle processing at 12,432 head was up 5% from the same week last year with steers up 7% and heifers up 37%; while cows were down 29% and bulls down 50% from the same week last year. Year to date cattle processing remains 17% below year ago levels.

Cull cow receipts sold through auction markets this week were 1,285 head, down 242 head from last week and down 890 head from last year. Cows were selling from \$132.52-\$196.76/cwt averaging \$165.24/cwt, up \$2.07/cwt from last week and up \$42.95 from last year. Auction markets reported cows sold actively at steady prices after holiday Monday. On Wednesday August 7th, cows and bulls sold on a stronger market.

Beef cow prices sold from \$154.58-\$206.65/cwt averaging \$182.55, up \$1.66 cwt from the previous week's trade and \$42.59 above year ago prices.

Receipts of 1,836 stocker and feeder cattle sold through Ontario auction markets this week down 793 head from the previous week and 114 head lower than the same week last year. Auction markets reported last week stockers sold quite active at firm to higher prices. On August 7th, feeder cattle sold steady. On Thursday August 8th, all classes of stockers sold higher with huge demand. Actual average prices collected this week saw steers from 400-500 lbs trading \$16.63 cwt higher than last week on average, 500-600 lbs up \$12.69, 600-700 lbs up \$27.04, 700-800 lbs up \$22.23, 800-900 lbs were down \$0.04, steers 900-1000 lbs down \$2.92 and steers 1000 lbs plus averaged \$4.70 cwt weaker than the previous week's weighted average prices. Heifers from 300-400 lbs were up \$2.66 cwt from last week on average, 400-500 lbs down \$37.70, 500-600 lbs up \$27.29, 600-700 lbs up \$3.48, 700-800 lbs up \$17.53, 800-900 lbs down \$8.81, and heifers 900 lbs and over averaged \$10.74 cwt stronger than the previous week's weighted average prices.

The Quebec electronic market this week sold at \$413.00-\$413.50cwt dressed on a picked-up basis, which is up \$0.62 from the previous week's trade on average.

Alberta fed trade last week saw fed cattle prices have averaged in the mid to upper \$250's/cwt for the past six weeks. The summer market has been rather impressive as prices are only \$9/cwt shy of their highs set back in early June. According to Canfax report on Aug 2<sup>nd</sup>, "Just to highlight how strong the fed market has been, for the first seven months of this year, Western Canadian fed beef production is steady with a year ago while YTD fed cattle prices are 11% higher than last year. Producers are getting more dollars in their pockets for the same amount of beef being produced which is a positive story. This also drives home how strong beef demand (domestic and international) has been for Canadian beef." On Aug 7th, light trade developed with dressed sales and bids reported from \$426-428/cwt delivered, \$2-4/cwt lower than last week. Despite lower prices, Alberta fed cash-to-futures basis levels have strengthened going from +\$0.17/cwt last week to an estimated +\$4.50/cwt this week.

The U.S. cash cattle trade last week saw light trade was in the Southern feeding states with live sales marked at \$188/cwt, steady to \$2/cwt lower than the previous week. Dressed sales in the Northern feeding states ranged from \$308-310/cwt (mostly \$310/cwt) while live sales were at \$196/cwt, \$2/cwt weaker. On Aug 7th, light trade was reported in Iowa and Nebraska with dressed sales at \$305/cwt, \$5/cwt lower than the previous week. Live sales in the Northern feeding states have been reported at \$193/cwt, \$3/cwt weaker. In Kansas, sales were at \$187/cwt, \$1/cwt softer. The market tone is steady in the North and \$1/cwt weaker in the South.

In the U.S., last week's cattle processing was estimated at 593,000 head, for the end of July, this is the smallest processing since 2016. Over the past seven trading sessions, October and December live cattle contracts have declined 4% or 700 points. Geo-political unrest and fears of a US recession has weighted on the markets. These two live cattle contracts are trading at the lowest point since mid-May. US beef and dairy cow processing receipts continue to run below last year pushing 90% lean trim prices to record highs. US packers have scaled back hours, with lighter production and beef cutout values have stabilized. US beef exports for the month of June were 2% lower than last year. For the first half of the year, beef exports are 5% below last year. In June, beef imports were 17% larger than last year.